

## Operation Result Analysis for the 4<sup>th</sup> quarter and the period of year 2015

### The statement of Income

#### **Revenues**

MFEC and its subsidiaries gained revenues in the amount of 1,052 million baht in the fourth quarter and 3,382 million baht in the year 2015. Comparing to the previous year, the amount of the revenues in the fourth quarter was decreased at the rate of 15 percent or 188 million baht, and the amount of the revenues in the year 2015 was decreased at the rate of 35 percent or 1,794 million baht, due to the decrease of revenue recognition from implementation which was a result of economic downturn both government sector and private sector.

#### **Cost of sales and service**

MFEC and its subsidiaries had the cost of sales and service in the amount of 765 million baht in the fourth quarter and 2,540 million baht in the year 2015. Comparing to the previous year, the amount of the cost of sales and service in the fourth quarter was decreased at the rate of 20 percent or 191 million baht, and the amount of the cost of sales and service in the year 2015 was decreased at the rate of 39 percent or 1,626 million baht, in relation with the decreased revenues.

#### **Selling and Administrative expenses**

MFEC and its subsidiaries had Selling and Administrative expenses in the amount of 185 million baht in the fourth quarter and 588 million baht in the year 2015. Comparing to the previous year, the amount of Selling and Administrative expenses in the fourth quarter was decreased at the rate of 5 percent or 10 million baht, and the amount of Selling and Administrative expenses in the year 2015 was decreased at the rate of 13 percent or 87 million baht, as a result of the effective expense reduction.

#### **Income Tax**

MFEC and its subsidiaries had income tax in the amount of 25 million baht in the fourth quarter and 52 million baht in the year 2015. Comparing to the previous year, the amount of income tax in the fourth quarter was increased at the rate of 19 percent or 4 million baht, and the amount of income tax in the year 2015 was decreased at the rate of 13 percent or 8 million baht, as a result of the reduced outcome.

#### **Profit**

MFEC and its subsidiaries gained profit in the amount of 72 million baht in the fourth quarter and 197 million baht in the year 2015. Comparing to the previous year, the amount of profit in the fourth quarter was increased at the rate of 8 percent or 6 million baht, and the amount of profit in the year 2015 was decreased at the rate of 27 percent or 74 million baht, as a result of the decreased revenues.

#### **Total comprehensive income for the period**

MFEC and its subsidiaries gained profit in the amount of 73 million baht in the fourth quarter and 198 million baht in the year 2015. Comparing to the previous year, the amount of profit in the fourth quarter was increased at the rate of 9 percent or 6 million baht, and the amount of profit in the

year 2015 was decreased at the rate of 31 percent or 87 million baht, as a result of the decreased revenues.

### **The Statement of Financial Status**

#### **Assets**

As of 31 December 2015, MFEC and its subsidiaries had total assets in the amount of 3,141 million baht, which was decreased at the rate of 11 percent or 406 million baht comparing to the previous year. The amount of current assets was decreased 361 million baht due to these following reasons; the amount of cash and cash equivalent and short-term investments was increased 116 million baht, the amount of trade and other accounts receivable was decreased 206 million baht because most of the receivables were not due yet, the amount of current portion of receivable under financial lease agreements which were due within 1 year was decreased 26 million baht, the amount of unbilled receivable was decreased 208 million baht, the amount of cost of work in process was decreased 47 million baht, and the amount of non-current assets was decreased 45 million baht, in accordance with the implementation process.

#### **Liabilities**

As of 31 December 2015, MFEC and its subsidiaries had liabilities in the amount of 1,225 million baht, which was decreased at the rate of 24 percent or 387 million baht comparing to the previous year, resulted by the causes including the amount of bank overdraft, short-term loan and Trust Receipts was decreased 365 million baht, the amount of trade and other accounts payable was decreased 53 million baht, the amount of deferred income was decreased 11 million baht, while the amount of accrued expenses was increased 14 million baht, the amount of unbilled payable was increased 19 million baht, and the amount of employee benefit obligations was increased 10 million baht.

#### **Shareholders' equity**

As of 31 December 2015, the shareholders' equity of MFEC and its subsidiaries was in the amount of 1,896 million baht, which was decreased at the rate of 1 percent or 23 million baht comparing to the previous year, as a result of the total profit in the year 2015 which was 197 million baht. The dividend paid to the shareholders for 2014 performance was 220 million baht.

#### **Financial Ratios**

The significant financial ratios are shown as follows.

Ratios	As of 31 December 2015	As of 31 December 2014
Current ratio (Times)	2.0	1.7
Debt to Equity ratio (Times)	0.6	0.8
Gross profit margin (%)	23.8	18.8
Net margin (%)	5.8	5.5
Book Value Per Share (Baht)	4.3	4.4

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