



MFEC Public Company Limited

Opportunity Day 2023



Agenda

1. MFEC Overview

2. MFEC Business Performance Results

3. MFEC Business Landscape

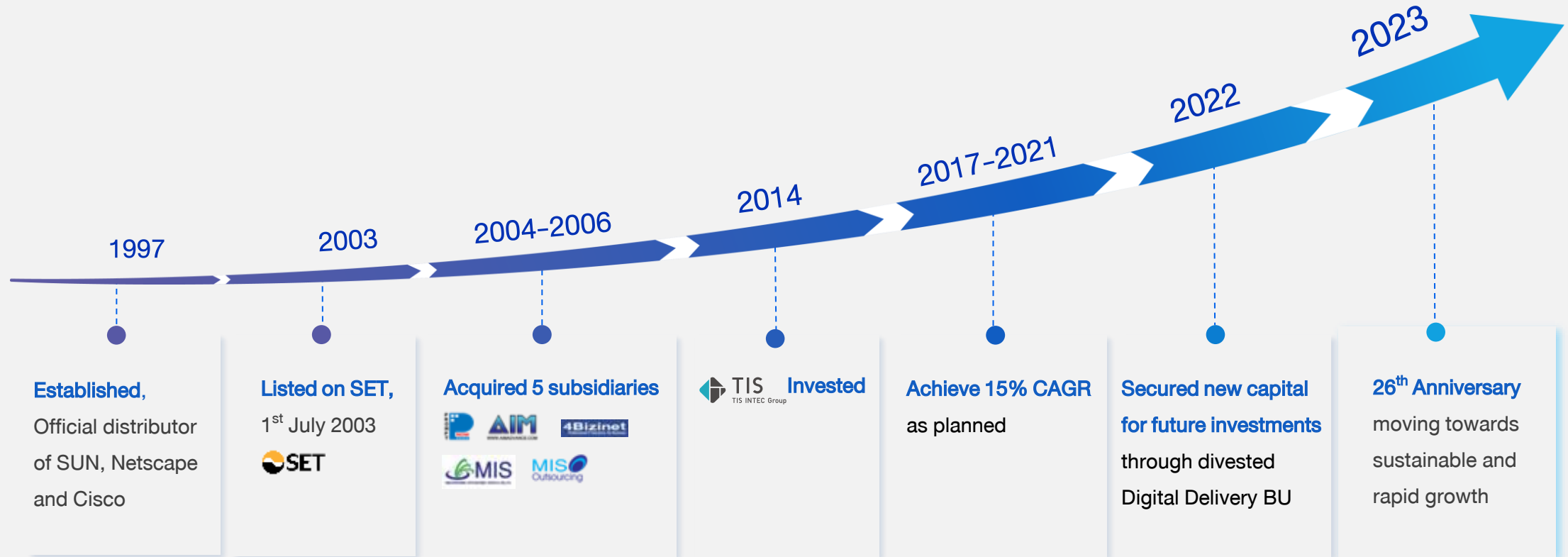
4. Business Challenges

5. New Investment

1. MFEC Overview

MFEC

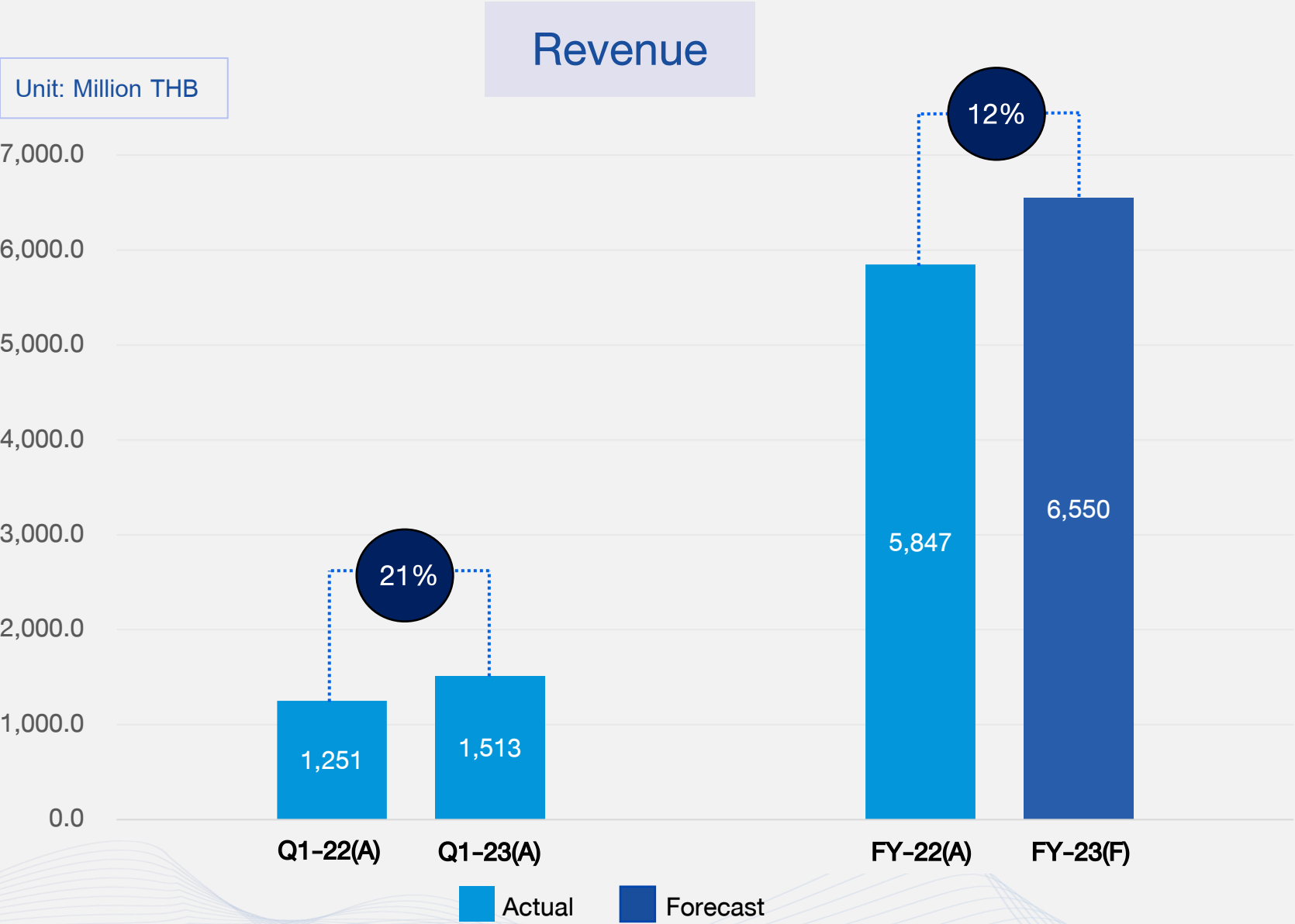
Our Story



2. MFEC Business Performance Results

Business Performance Comparison and Target

MFEC Group



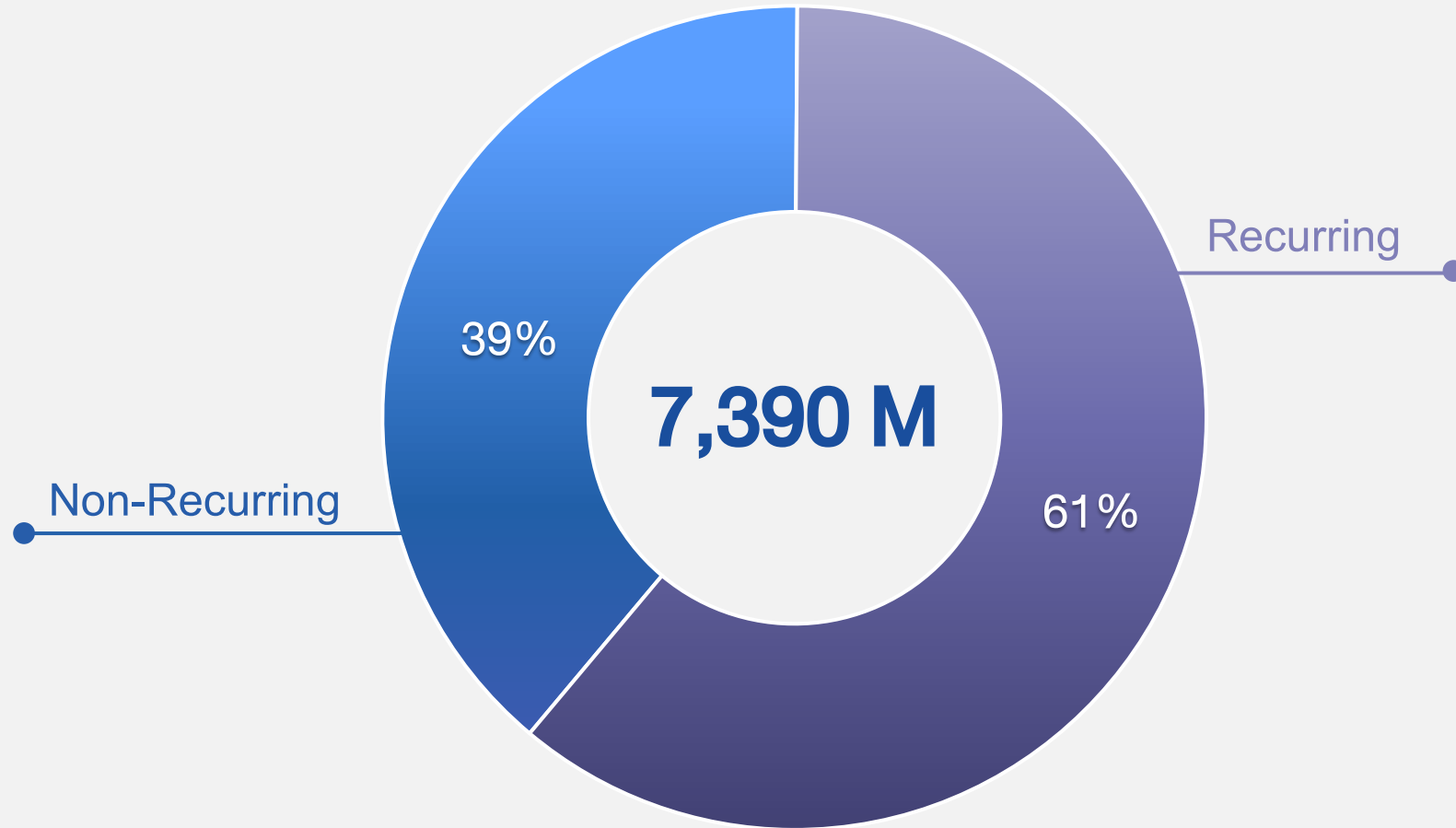
Q1-23 Results & FY2023 Plan

MFEC Group



Backlog as of 31 March 2023

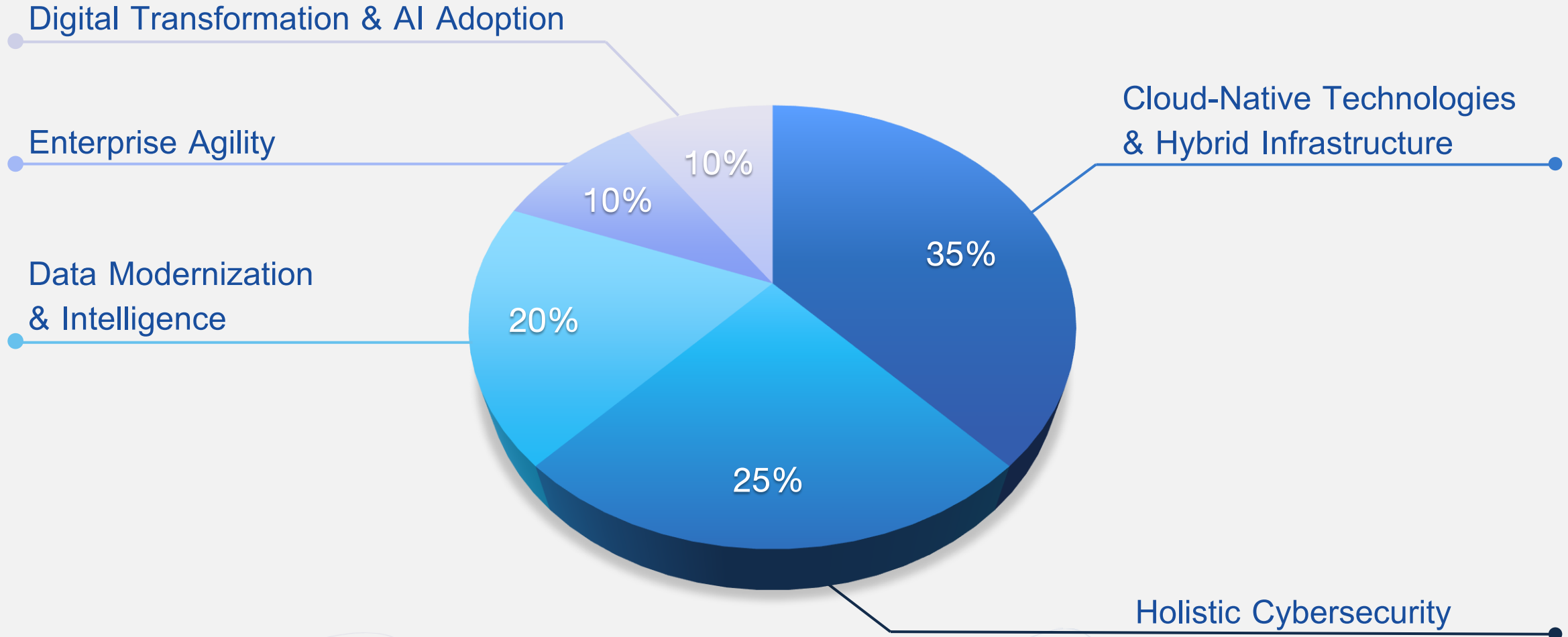
MFEC Group



3. MFEC Business Landscape

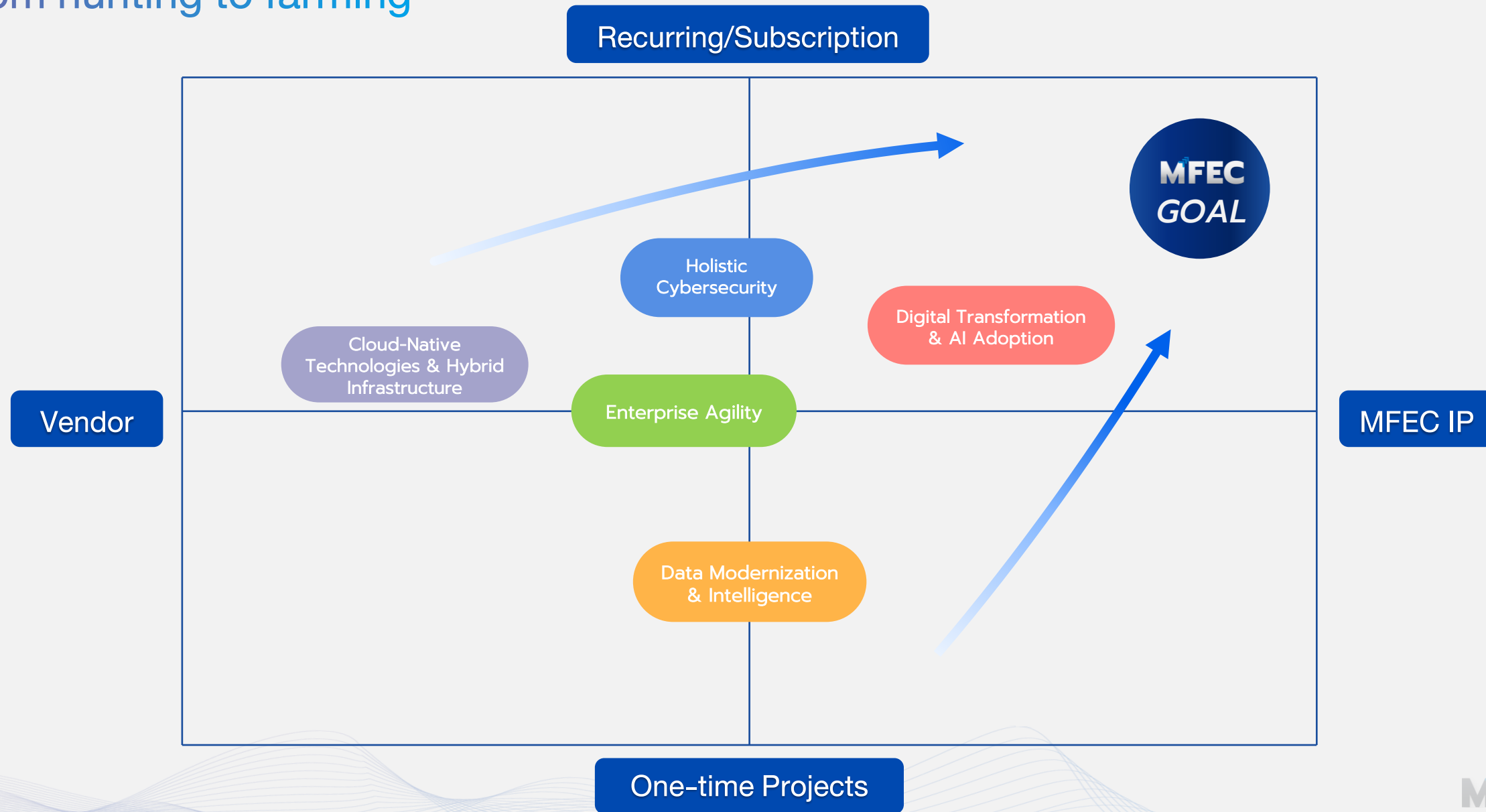
What we do

5 Pillars

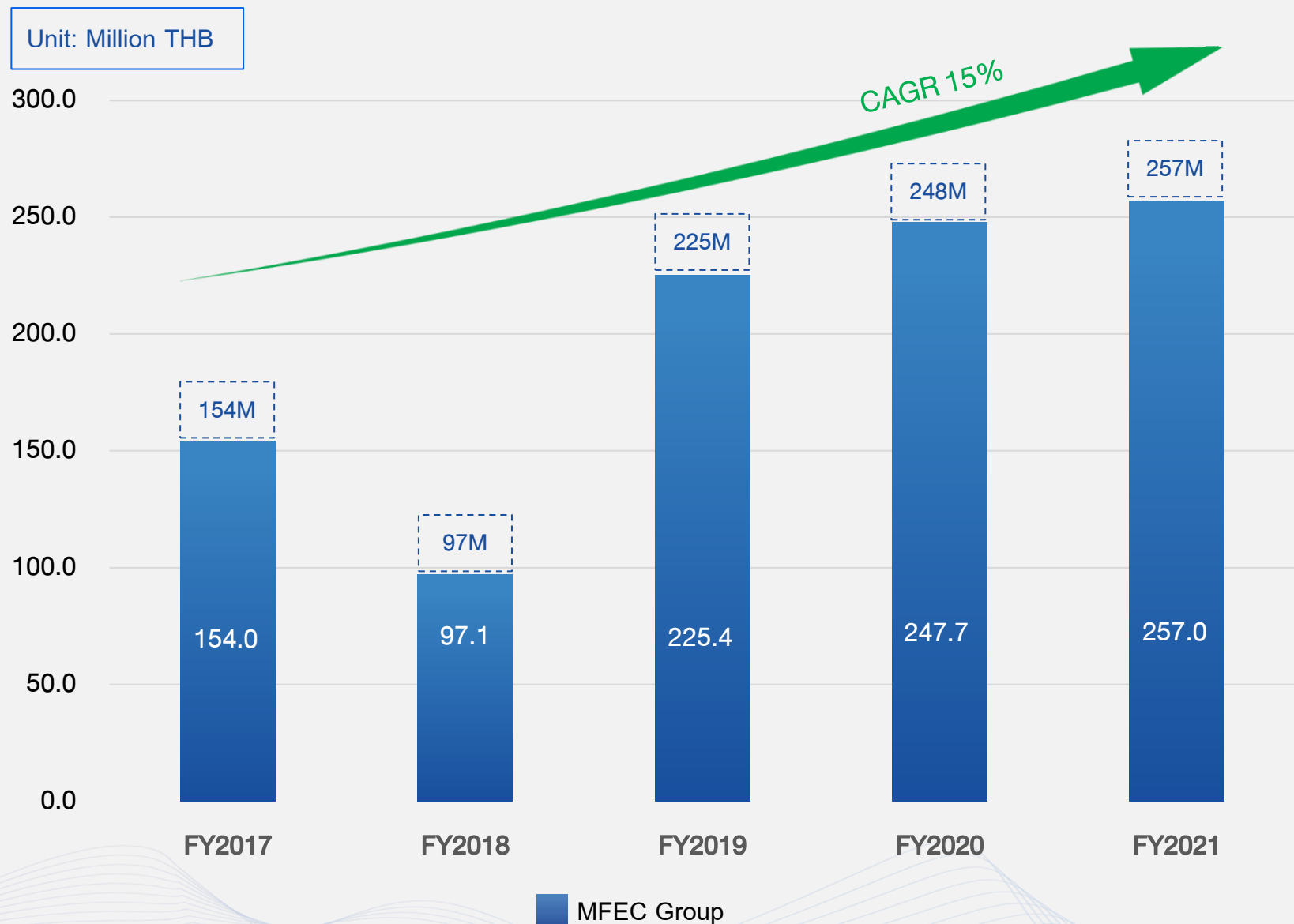


Transforming to Sustainable Business Model

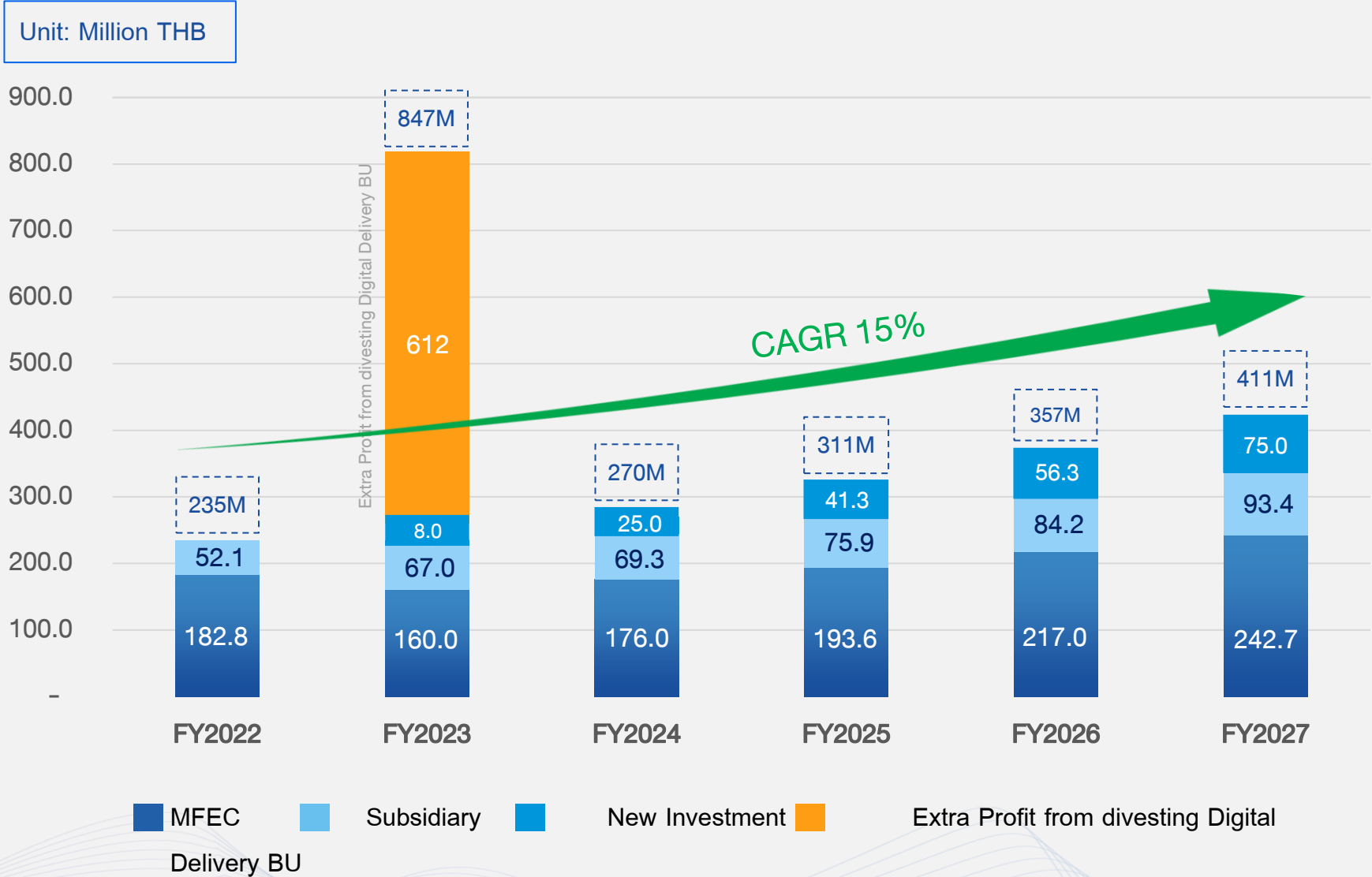
From hunting to farming



Business Performance FY2017-FY2021



5-Year Plan FY2023-FY2027



MFEC Organization Redesign Roadmap

Moonshot

Implementation 2023

- ☒ Implement launch
- ☒ Formal communicate : Corporate level & Work unit level
- ☒ People movement / reshuffle

08

Monitor & Progress tracking

07

Transformation breakdown

- ☐ Short/mid/long task plan
- ☒ Communication plan
- ☐ Cost of changes (people cost)

06

03

Give Definition of to be

- ☒ MFEC medium-term plan 2023-2025
- ☒ 11 MFEC Business plan & goals 2023-2025
- ☒ MFEC's theme focusing
- ☒ Desired Org DNA & Organization Purpose

04

Design Blueprint

- ☒ Business context: Classic problem resolution (link to Organization Performance Management)
- ☐ Business Value stream
- ☐ Operation Model & Bridges
- ☒ MFEC pool of capabilities
- ☒ MFEC pool of work unit

05

Form Organization Structure

- ☐ MFEC control & balance
- ☒ Work unit mandate , Roles under work unit & JD
- ☒ Finalize MFEC Org. structure blueprint
- ☐ Risk mitigation plan

01

Understand & reconfirm

- ☒ Classic Problem
- ☒ MFEC's CA / CDA

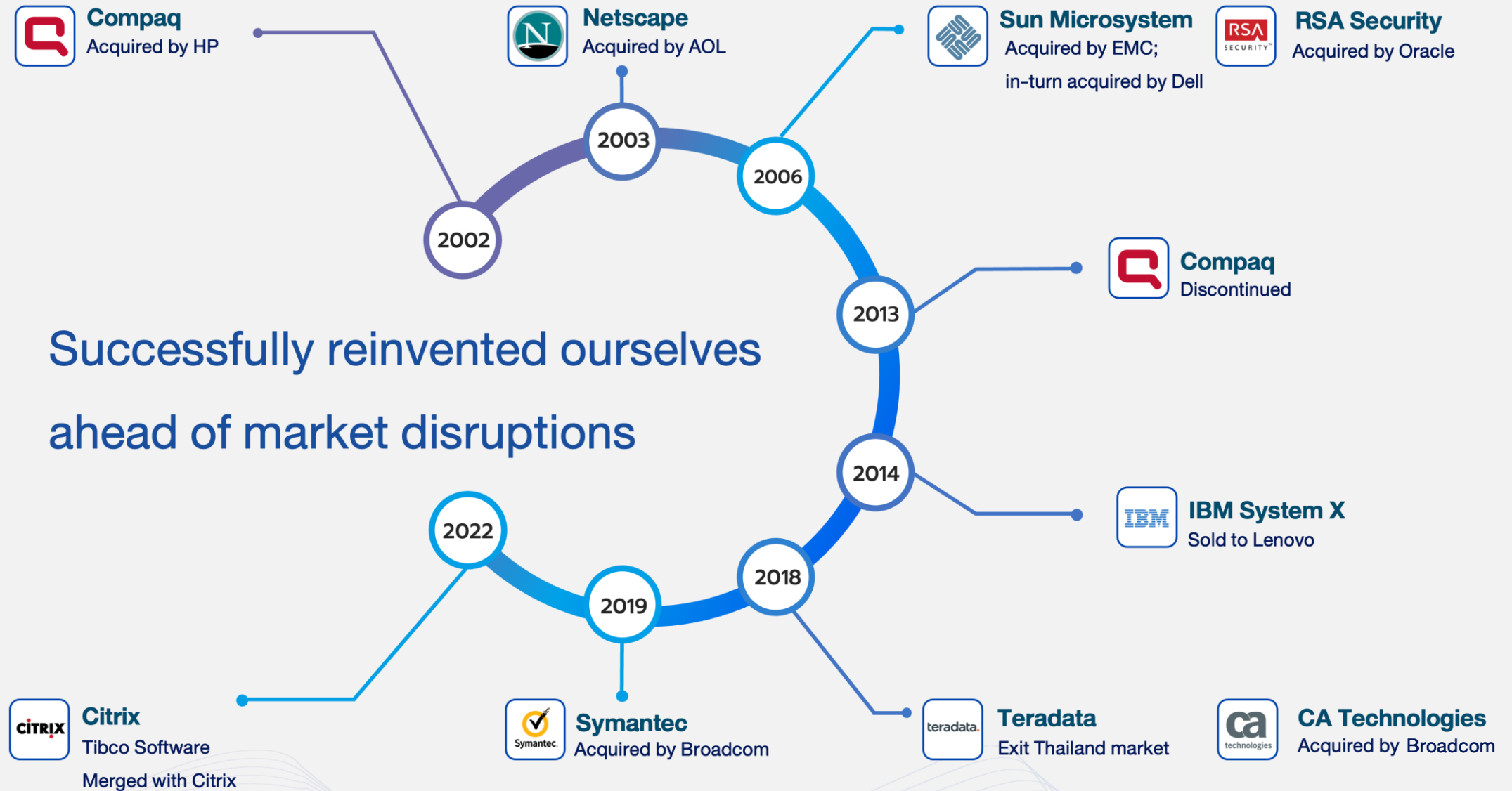
02

New desired visualized target to be

- ☒ Market Research & Outside In-Inside out for 11 Business Spectrum of growth

4. Business Challenges

Market Disruption



Human Capital

MFEC Group 1,595 employees

- Shortage of High-Skilled Workforce
- Competition in Acquiring Talent
- Salary Inflation

5. New Investment



MFEC Investment Approach/Theme

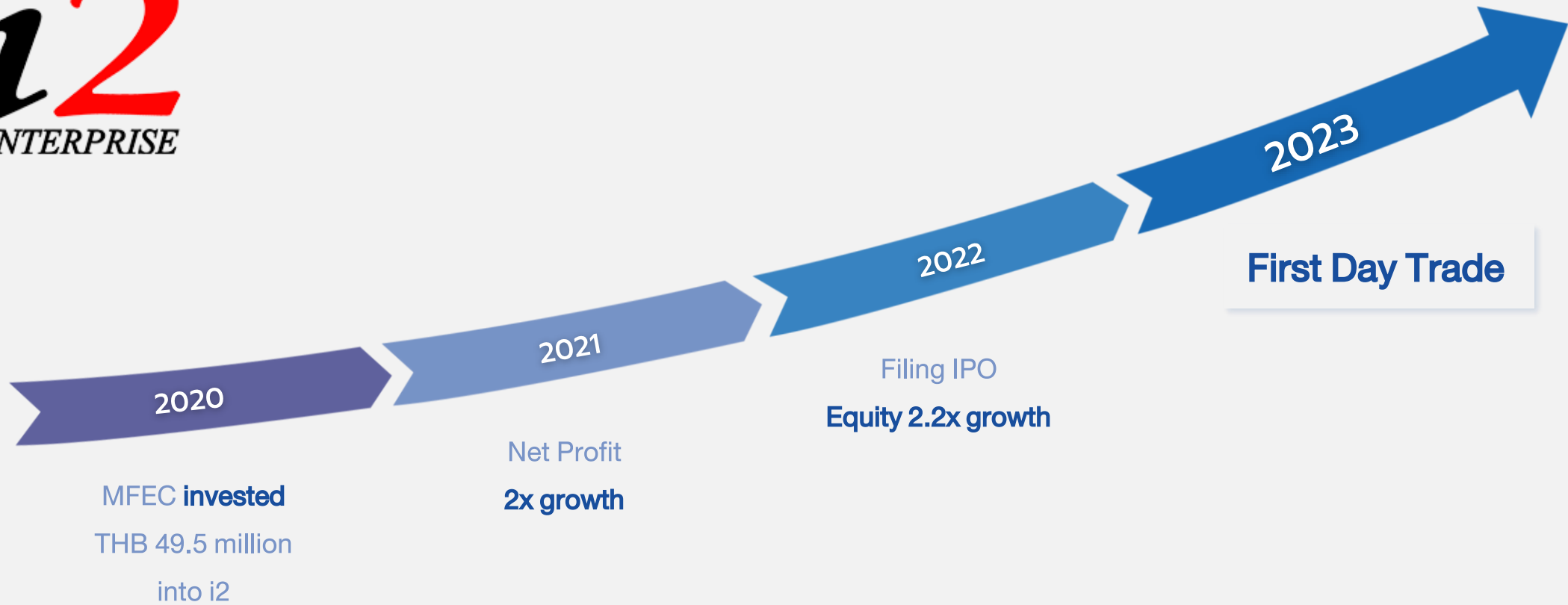
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- Invest in Growth & Sustainability
 - Value Creation
 - Apply Best Practices

MFEC Investment Operating Model

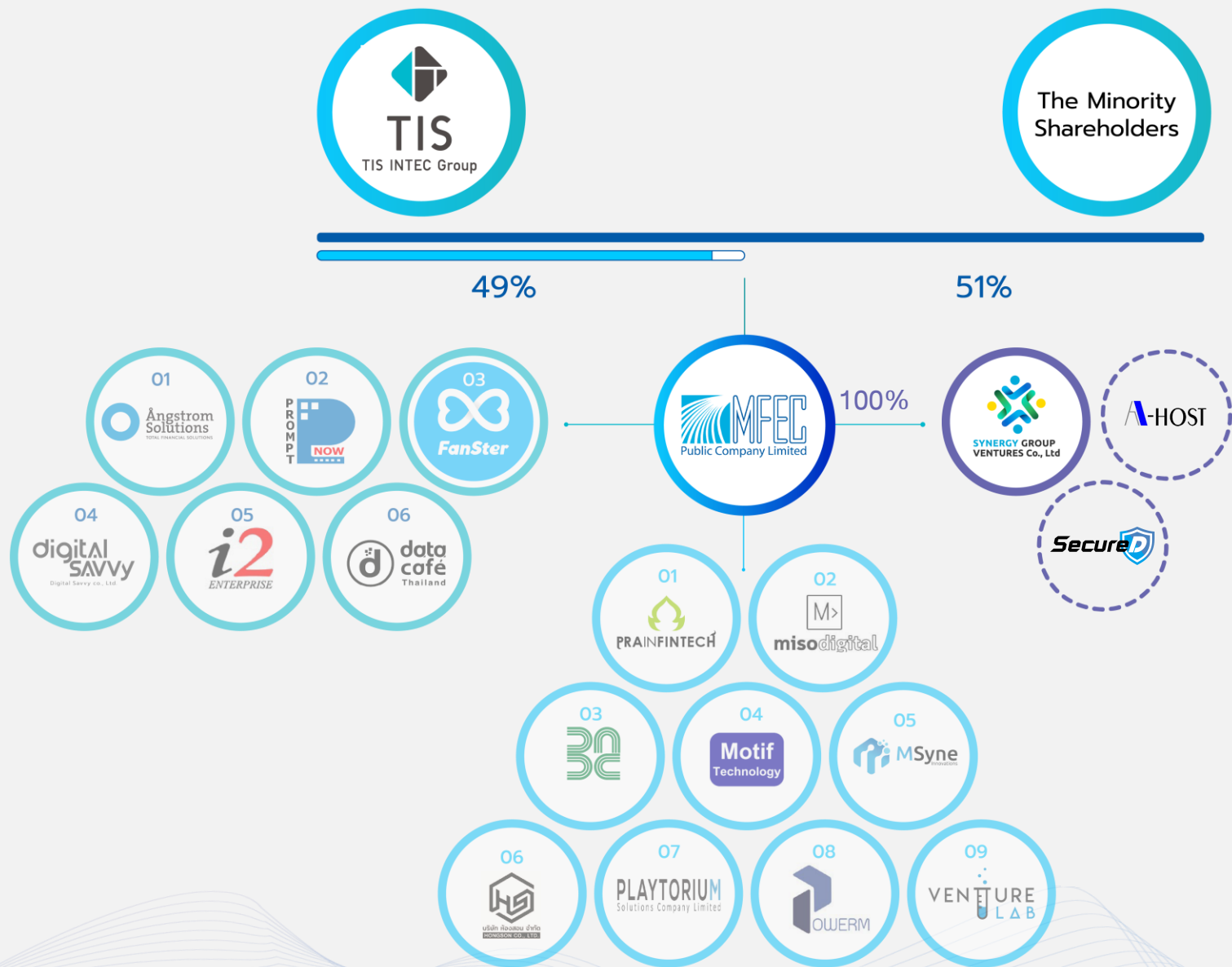
“MIP – MFEC Investment Platform”

- Dedicated Investment Team
- Tailored Value Creation
- Best Practices adoption
- Impressive Scale and Growth

Portco's + MFEC Group + TIS Group



Set up Holding Company for New Investment



New Investment in 2023



SecureD

Cyber Security Provider

To become #1 in Cyber Security Business



A-HOST

A Software as Service (SaaS Provider)

To supplement recurring income business



ChatGPT

To unlock new revenue streams with
Generative AI



ESG Platform

To become leading Digital Sustainability
Solution provider

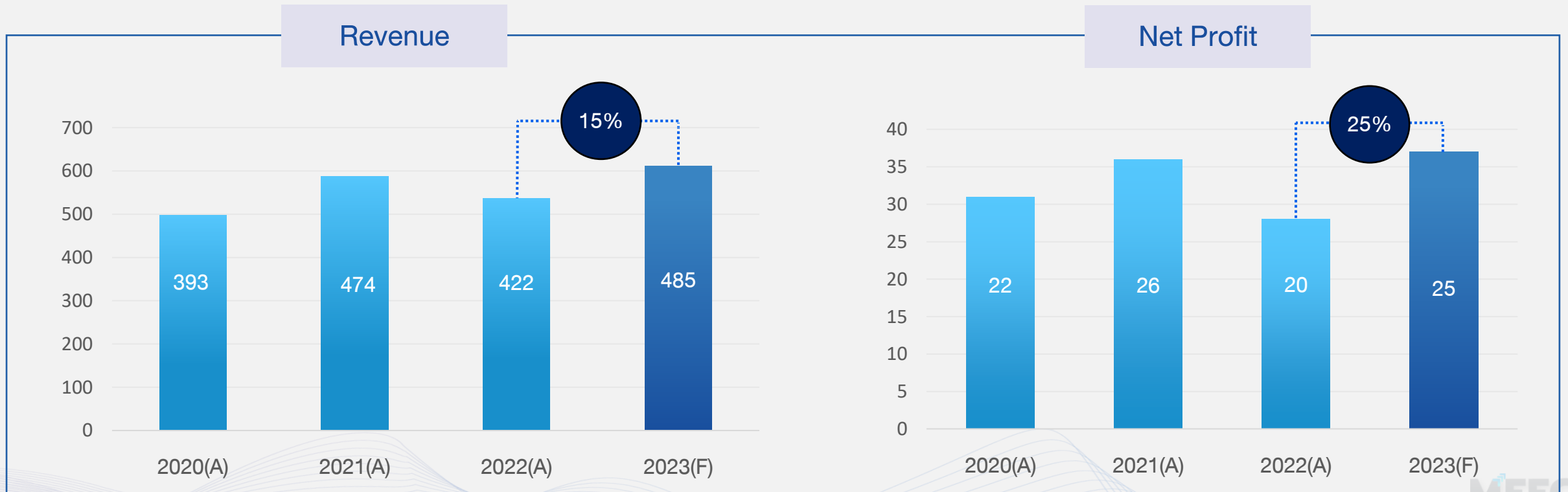


ChatGPT

A-HOST

A-Host group has strong foundation with large pool of experts in Oracle, IBM, and Microsoft Technologies and Products both application and system services across various major technology platforms with over 90+ tech consultants to serve more than 300 customers solve complex issues more effectively.

20 +	90 +	300 +
Years Experience	Tech Employees	Customers





Deal Structure

Consideration Price

26 MB **x** **10x**
Target Net Profit in 2023 P/E

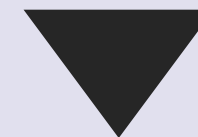
+ 50 MB Excess Cash in business
at the Closing

Equity Valuation
at 100% **310 MB**

Equity Valuation
at 30%

93 MB

Dilution Effect
Adjusted



Consideration Paid
for 30% stake

75 MB



High value of services and innovation using global methodology and framework with well-known cyber security expertise including cybersecurity consultants, security assessment and penetration testing, cyber incident response and digital forensic and compliance & audit consultant. Become a leader in cybersecurity professional service and solution provider in APAC.

15 yrs +
Global firm
Experience

35 +
Expertise Staffs

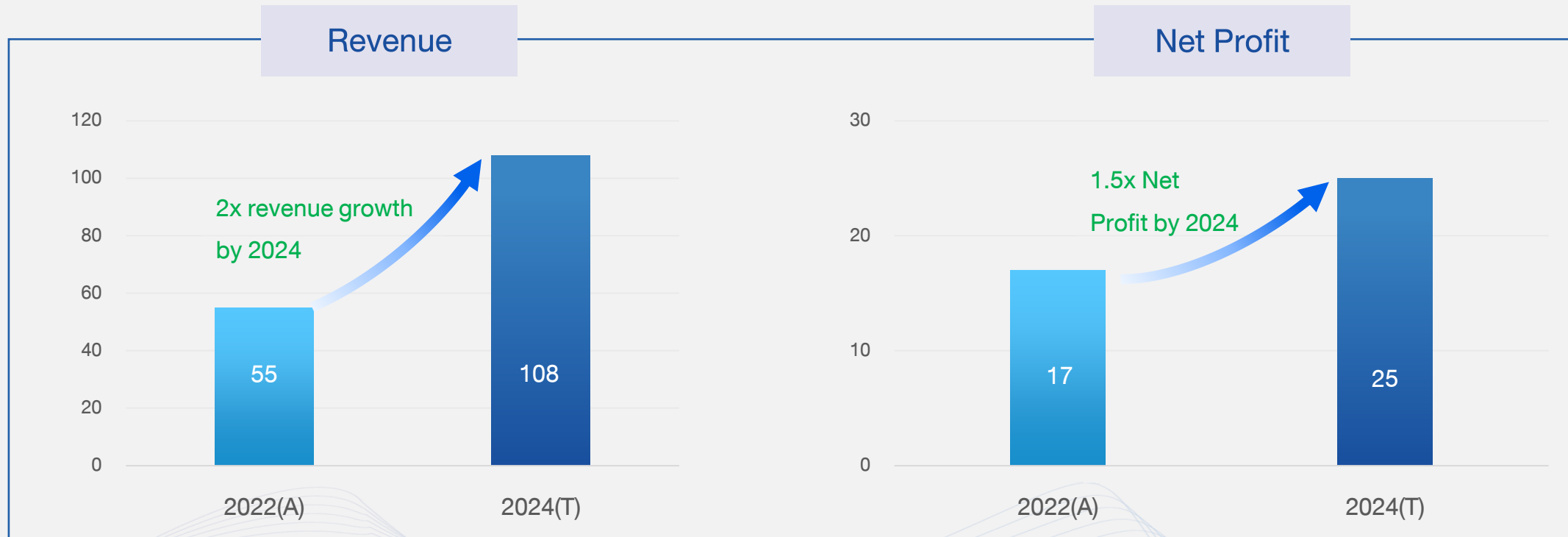
2x Growth
in revenue
by 2024

ANY RUN

Burp Suite

tenable

Security Scorecard





Deal Structure & Consideration Paid

Pre-money Valuation
at 100%

135 MB

Post-equity stake at

25 %

SGV will be invested
of up to

45 MB
“Capital Commitment”



Benefit from business synergy

- Ready to use high expertise staffs in cybersecurity services.
- Margin improvement from expansion resource optimization.
- Strong experience and business expertise in cybersecurity business.
- Potential to participate in large transaction.
- SG&A optimization.

Q&A

Thank You